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Enphase Energy Partners with Solar + Solutions

Enphase Australian distribution network expands into wholesale electrical

MELBOURNE, Australia--(BUSINESS WIRE)-- [Enphase Energy, Inc.](#) (NASDAQ: ENPH) today announced the establishment of a new partnership with [Solar + Solutions](#), a subsidiary of electrical distribution heavyweight, [L&H Group](#). The Solar + Solutions partnership adds a significant route to market for Enphase as the company further expands their operations in the Asia Pacific region.

"Solar + Solutions is a formidable force in the industry with a 30,000-strong network of installers. They have the expertise we value in a partner and know how to sell Enphase Energy's core proposition of quality. We are excited about the partnership and expect this to grow into a very strong sales channel in Australia," said Nathan Dunn, managing director, Asia-Pacific, for Enphase Energy.

Solar + Solutions will distribute Enphase Energy's world-leading microinverter system to their Solar Partner Installers, in addition to Australia's electrical contractors through their 180 L&H and Auslec Electrical Wholesale outlets nationally.

"We are partnering with Enphase because of the strength of the overall solution," says Claude Picinali, general manager, Solar + Solutions. "Enphase's record for safety, increased power production, simplicity and technical support are exceptional. The Enphase System also offers our customers a streamlined approach to installations, operations and maintenance, which holds great potential for the installer to grow their business."

Solar + Solutions' solar installer and electrical contractor customers will benefit from Enphase Energy's recent localis[z]ation of logistics, pricing and technical support in-country. In addition, Enphase offers its customers distinct partnership benefits, giving them direct access to Enphase field applications engineers and a 24/7 customer support line.

About Enphase Energy, Inc.

Enphase Energy delivers microinverter technology for the solar industry that increases energy production, simplifies design and installation, improves system uptime and reliability, reduces fire safety risk and provides a platform for intelligent energy management. Our semiconductor-based microinverter system converts energy at the individual solar module level and brings a systems-based, high technology approach to solar energy generation. Connect with Enphase on [Facebook](#) and follow us on [Twitter](#). www.enphase.com/au

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