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## Enphase Energy Selected as Primary Solar Energy Solution for REPOWER by Solar Universe

Companies join forces in bundled solar power and smart home technology offering

PETALUMA, Calif.--(BUSINESS WIRE)-- <u>Enphase Energy, Inc.</u> (NASDAQ:ENPH), and REPOWER by Solar Universe have signed an agreement that establishes Enphase as the primary solar energy system supplier for REPOWER's unique integrated solar power and smart home technology bundle.

Enphase and REPOWER are in the vanguard of a new generation of solar solutions categorized as "Solar-Plus" by GTM Research. The Solar-Plus ecosystem includes solar packaged together with building automation, energy management and load control, energy storage and electric vehicle (EV) charging stations. These integrated offerings will reshape the U.S. solar market, according to the research firm.

"Savvy, cost-conscious homeowners are looking beyond the benefits of a stand-alone solar installation—they want to generate their own power and manage their living environment in a smart, connected way," said Joe Miller, executive vice president of marketing and strategy at REPOWER by Solar Universe. "Bundling solar and home automation is just the start, as we plan to eventually incorporate home batteries, EV chargers and other smart appliances. With its industry-leading technology and service capabilities, Enphase will help REPOWER enhance our customers' quality of life for years to come."

As part of every rooftop solar installation, each new REPOWER customer now receives the following:

- Enphase microinverter-based solar energy system.
- Solar system-compatible smartphone app.
- Automated temperature monitoring.
- LED lighting controls.
- Door and window sensors.
- Wall-mounted control center.

"REPOWER by Solar Universe has a forward-looking combination of solar and smart home technology that dovetails with Enphase's own vision of intelligent home energy management," said Jeff Loebbaka, senior vice president of global sales, marketing and support at Enphase Energy. "Solar Universe and its franchisees have been major Enphase customers for years, so we are excited to play a strategic role in the newly rebranded company's innovative consumer-empowering market approach."

## **About REPOWER by Solar Universe**

REPOWER by Solar Universe was founded in 2007, and since then has grown to become one of the largest residential solar and smart home integrators in the U.S. With headquarters in Livermore, Calif., REPOWER by Solar Universe is unique among solar companies as the only major solar provider that offers franchising opportunities. The company operates a network of 42 offices from California to Puerto Rico and has installed more than 50 megawatts of solar to date. Across the network, more than 1,000 team members are dedicated to delivering clean solar energy every single day. Since 2012, Solar Universe has been ranked annually on Franchise Magazine's Franchise 500 list. For more information, visit Repower.SolarUniverse.com or call 866-6-SOLAR-9.

## About Enphase Energy, Inc.

Enphase Energy delivers energy management technology for the solar industry that increases energy production, simplifies design and installation, improves system uptime and reliability, reduces fire safety risk and provides a platform for intelligent energy management. Its semiconductor-based microinverter system converts energy at the individual solar module level and brings a system-based high-technology approach to solar energy generation, storage, control and management. For more information, visit <a href="https://www.enphase.com">www.enphase.com</a>.

## **Forward-Looking Statements**

This press release may contain forward-looking statements, including statements related to Enphase Energy's financial performance, market demands for its products, advantages of its technology and market trends. These forward-looking statements are based on the company's current expectations and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties and other risks detailed in the "Risk Factors" and elsewhere in Enphase Energy's latest Securities and Exchange Commission filings and reports. Energy undertakes no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events or changes in its expectations.

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