

Enphase Energy Ships 100,000 Solar Microinverters

Firm named Fastest-Growing Inverter Company by GreenTechMedia

Petaluma, Calif. – Oct. 5, 2009 – Enphase Energy, the leader in solar microinverter systems, shipped its 100,000th unit in September 2009, reaching this remarkable milestone just over a year after the product's launch in July 2008. The company was also recognized by GreenTech Media as the fastest-growing solar inverter company in the U.S. in a recent report [<http://www.greentechmedia.com/sponsored/resource-center/>].

"Enphase has emerged as the fastest growing inverter company in the U.S. A stellar achievement by a startup in a challenged market," said Eric Wesoff, Senior Analyst, GreenTech Media. "Even more compelling is the sales pipeline for Enphase. By all indications Enphase will be ramping up to hundreds of thousands of units in 2010, putting microinverters within a rounding error of a 4 percent global market share in the once-stagnant inverter market."

Enphase Microinverter Systems convert the DC output of a single solar module into grid compliant AC power. Enphase systems offer a number of advantages over traditional central inverters including a five to 25 percent increase in energy harvest, increased system reliability and a simpler – and safer – installation. Enphase also removes design constraints because modules can now be installed in any combination of type, age, and location. In addition, a proprietary communication technology is embedded into each microinverter enabling continuous, remote, per-module monitoring to identify any problems quickly and maximize energy production.

"The adoption of the Enphase Microinverter System by installers large and small has greatly exceeded our expectations," said Paul Nahi, president and CEO, Enphase. "Customers, system installers and distributors throughout the country recognize the unprecedented value these microinverters bring to solar power systems and are asking for the Enphase Microinverter by name."

One key reason the Enphase Microinverter has such a high adoption rate is due to the simplicity of installation. Installers can train new staff members much more quickly with microinverter technology compared to traditional inverters, enabling them to improve their time-to-productivity. This benefit, along with others, has convinced many solar installers to use Enphase Microinverters exclusively. To date, Enphase Microinverters have been installed in residential and commercial sites in virtually all 50 U.S. states and Canada, boosting overall solar growth.



“We use Enphase Microinverters in all our installations,” says Donna Bourdeau, president, Power1Solar. “Our customers value the productivity and savings they deliver and our technicians love the ease of installation and maintenance.”

About Enphase

Enphase Energy provides solar energy management systems for residential and commercial markets. The company offers a system that includes high-efficiency microinverters, communications and Web-based monitoring and analysis. The systems increase energy harvest, improve system reliability, and simplify design, installation and management. Founded in 2006 and based in Northern California, the company is led by veterans from the solar and high-tech industries and backed by industry leaders. For more information about Enphase, please visit www.enphaseenergy.com.

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