



July 27, 2016

## Enphase Energy Expands Customer Base in Benelux

### New Strategic Partners to Distribute Enphase Energy's Award-Winning Microinverter System

EINDHOVEN, THE NETHERLANDS -- (Marketwired) -- 07/27/16 -- [Enphase Energy](#), Inc. (NASDAQ: ENPH), a global energy technology company, today announced it has entered into strategic partnerships with four key distribution partners which will further strengthen Enphase's operations and influence in Benelux.

The companies will distribute the world-leading Enphase microinverter system to key installers across Belgium, The Netherlands, and Luxembourg. The new distribution partners include:

- | [Alma Solar](#)
- | [Gutami Solar](#)
- | [Mijn Energiefabriek](#)
- | [Natec](#)

"We're proud to announce our new partnerships in a period of consolidation and greater awareness within the solar industry," says Peter van Berkel, general manager, EMEA, Enphase Energy. "At Enphase, we place great importance on our distribution strategy, partnering with organizations that have the commercial depth and breadth needed to support an increasingly sophisticated installer network. We expect the new partners to be a strong enhancement for the company."

Enphase's sales director in the region, Simon Baggaley, said: "This is great news for customers of Alma Solar, Gutami Solar, Mijn Energiefabriek and Natec who can now access the Enphase system, with its unparalleled safety, simplicity and reliability backed by the industry's most rigorous testing -- one million power-on hours under stress conditions per product generation. The Enphase system also offers a streamlined approach to installations, and operations and maintenance, which can help the installer to grow their business."

These partnerships fall in line with Enphase's 40 percent year-over-year growth in its solar microinverter shipments in Benelux in the first half of 2016, compared to the same period in 2015.

Since entering the Benelux market in 2012, Enphase has seen the demand for its solar photovoltaic systems strengthen significantly. Households, along with small-sized enterprise and the social housing segment are the primary adopters of Enphase technology, with the new build segment taking an increasing interest due to Enphase's record for superior energy yield in areas of low sunlight or unfavorable weather. Enphase also offers ease of installation and the versatility to fit on any size rooftop.

Enphase's [Enlighten Manager](#) online monitoring software provides installers with unprecedented levels of intelligence and visibility into system health and performance. Using Enlighten Manager, they can view the real-time health and performance of their full fleet of solar systems in great detail. The [Envoy-S gateway](#) is the foundation of the [Enphase Home Energy Solution](#). The Envoy-S shows solar production and energy consumption data that helps consumers manage their energy usage more efficiently and intelligently, while enabling them to size and add an Enphase Storage System at a later stage.

To see the entire distribution network of Enphase Benelux, visit <https://enphase.com/nl-nl/particuliere-oplossingen/distributeurs>

#### **About Enphase Energy, Inc.**

Enphase Energy, a global energy technology company, is leading the charge to bring smart, connected solar energy to every home, business and community. The company delivers simple, innovative and reliable energy management solutions that advance the worldwide potential of renewable energy. Enphase has shipped approximately 11 million microinverters, and over 460,000 Enphase residential and commercial systems have been deployed in more than 100 countries. Join Enphase on [Linked In](#) and [Twitter](#) and visit [www.enphase.com/nl](http://www.enphase.com/nl) for more information.

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## ***Forward-Looking Statements***

This press release may contain forward-looking statements, including statements related to Enphase Energy's financial performance, credit availability, need for financing, market demands for its products, and advantages of its technology and market trends. These forward-looking statements are based on the company's current expectations and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties and other risks detailed in the "Risk Factors" and elsewhere in Enphase Energy's latest Securities and Exchange Commission filings and reports. Enphase Energy undertakes no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events or changes in its expectations.

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Source: Enphase Energy, Inc.

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