

Enphase Energy Services Announces 100% System Availability O&M Offering for Commercial Systems

Delivering higher return on investment, increased cash flow and a reduced risk profile for commercial systems

ANAHEIM, Calif.--(BUSINESS WIRE)-- **Solar Power International 2015 -** <u>Enphase Energy, Inc.</u> (NASDAQ:ENPH), a global energy technology company, has launched the industry's first operations and maintenance (O&M) offering that guarantees 100% System Availability for both microinverters and modules. This comprehensive O&M solution covers commercial systems above 50kW in the United States and includes the following: system commissioning, asset management and reporting, proactive remote maintenance, annual scheduled maintenance, module warranty claim support and dedicated technical support.

With higher energy output, lower O&M costs and more stable cash flows than string inverter systems, the Enphase Solution with 100% System Availability yields a solar asset with superior financial performance.

The Enphase Energy Services' 100% System Availability program leverages the distributed architecture and module-level performance feedback enabled by Enphase's microinverter technology. A team of back-office experts and in-house field technicians working with the Enphase system ensure that the commercial system will perform at or above its projected production. Enabled by active monitoring and remote system diagnostics, this service eliminates almost all unscheduled truck rolls thereby resulting in lower overall O&M costs than string inverter systems.

The program also reduces overall system risk by providing a 100% System Availability backstop with O&M, resulting in higher and more stable cash flows.

"Enphase's 100% System Availability program turns solar into a more predictable and stable investment by providing installers, system owners, financiers and EPCs with the confidence that their systems will be continuously producing," said Martin Rogers, vice president of global service and support at Enphase Energy. "This unique service is made possible by the nearly two terabytes of module-level data that our global microinverter fleet gathers daily, which enables us to remotely monitor performance, diagnose and triage any issues, and remotely upgrade our inverter software to adapt to dynamically changing grid conditions."

With the benefits of real-time proactive system management, a system's downtime is limited. For downtime that does occur, Enphase Energy Services offers system owners peace of mind by providing reimbursement for lost energy production.

To learn more about Enphase Energy Services, visit Enphase Energy at <u>Solar Power International</u> 2015 (Booth #3 - Grand Plaza) from September 15-17 at the Anaheim Convention Center, Anaheim, CA, or visit <u>enphase.com/energy-services</u>.

About Enphase Energy

Enphase Energy, a global energy technology company, is leading the charge to bring smart, connected solar energy to every home, business and community. The company delivers simple, innovative and reliable energy management solutions that advance the worldwide potential of renewable energy. Enphase has shipped approximately 9 million microinverters, and over 340,000 Enphase residential and commercial systems have been deployed in more than 95 countries. Join Enphase on LinkedIn and Twitter and visit www.enphase.com for more information.

Forward-Looking Statements

This press release may contain forward-looking statements, including statements related to Enphase Energy's financial performance, market demands for its products, and advantages of its technology and market trends. These forward-looking statements are based on the company's current expectations and inherently involve significant risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of these risks and uncertainties and other risks detailed in the "Risk Factors" and elsewhere in Enphase Energy's latest Securities and Exchange Commission filings and reports. Enphase Energy undertakes no duty or obligation to update any forward-looking statements contained in this release as a result of new information, future events or changes in its

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